

The Kubera Platform Point of Need

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# DEFINITION



Inconvenience verses ultra convenience

> Insecure verses fraud-proof



# Point-of-Sale

Processing a transaction limited to the merchant's location or online store.



# Point-of-Need

Processing a transaction outside of an online or off line store, anywhere a merchant advertises.

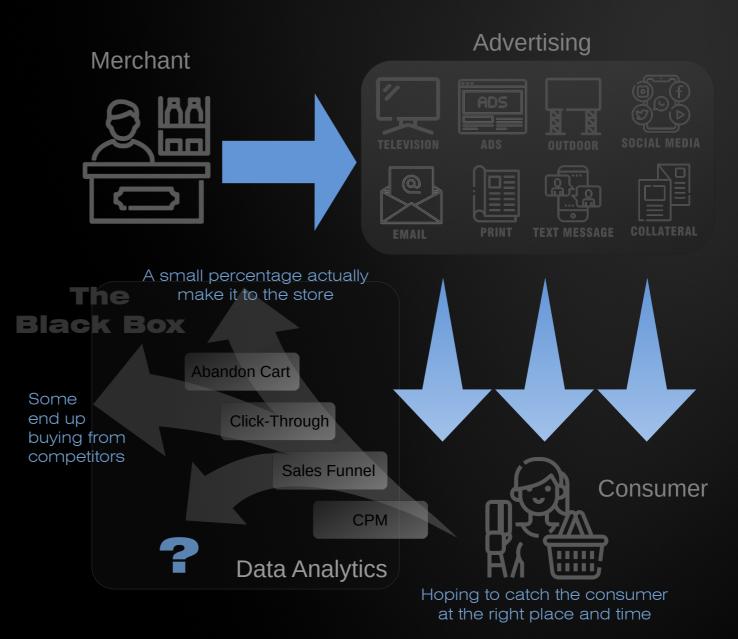
### Transforming advertising into a sale in the moment.

## THE PROBLEM



Billions are spent on promotion in the hope of driving sales. Billions more are spent on analysis.

The problem is, there is a huge black box between the advertisement and the point-of-sale, and connecting the two is a process akin to herding cats.



#### **Advertising: throwing money into the unknown**





Consumers are able to complete a purchase at the same place and the same time they see the advertisement -no click-through, sales funnel or black box required.

## THE SOLUTION

2 of 6



Consumers see it as a ONE-TOUCH PURCHASE

> Motivation to purchase is never greater than when an ad is first seen.





# No More...

- Long checkout forms
- Entering card data
- "Try again"
- Standing in a checkout line
- "Your card was declined"
- Having to be in a store at all!



Consumers can purchase in an instant, in the heat of the moment, with a single touch!





















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### THE SOLUTION

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The applications for a Push Sale are virtually **endless!** 

# Restaurants

What would you like to do?

Choose a different card?

Cancel Sale

No more sitting around waiting for your bill. sales examples

14

Never again share your card information with a stranger

Your waiter can **push** it right to your phone so you can pay when **YOU** want to.

And if there is something wrong with your card, only **YOU** will know about it.

Delivery & Door-to-Door

### THE SOLUTION

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It's not only more convenient, it's actually



Telephone sales examples

Rather than reading card numbers over the phone, the purchase offer gets pushed to the consumer's device

All the consumer has to do is except

ou have a ne OFFER! OPEN

Never is any card data exchanged between the consumer and merchant



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The Push Sale is both FRAUD-PROOF and PRIVATE The vast majority of card fraud occurs at the merchant level

Consumers don't have to give up any personal information if they choose not to





The **consumer** personally approves every transaction.

The merchant never sees card data.

The **transaction** occurs between the consumer and their bank.

The **bank** is able to process the transaction the same way they do now, no special network or tech required.

# **MARKET ANALYSIS**



#### **91%** make online purchases with their phone.5

What would a technology be worth that enables an off line purchase to be as convenient and simple as online?

Kubera does that.

OVER **30 billion** lost to

e-commerce fraud in 2023.6

#### **E-commerce is still growing!**

Sales expected to be over

8 trillion

by 2026, accounting for 24% of all retail sales.1

#### **Abandoned carts**

plague the industry.

**59%** due to lack of trust and complicated checkout processes.2

### **Social Commerce**

Social commerce expected to climb to **3 trillion** by 2026.2

**55%** of people aged 18-24 purchase on social media.<sup>3</sup>

**49%** of purchases on social media are due to an influencer's suggestion.4

Kubera capitalizes on every trend and fixes the industry's biggest problems.

How much would these numbers change with a one-touch purchase?

In addition, it provides improved privacy and convenience for both on and off line commerce.

1. Insider Intelligence 2. Statista 3. Forbes 4. Digital Marketing Institute

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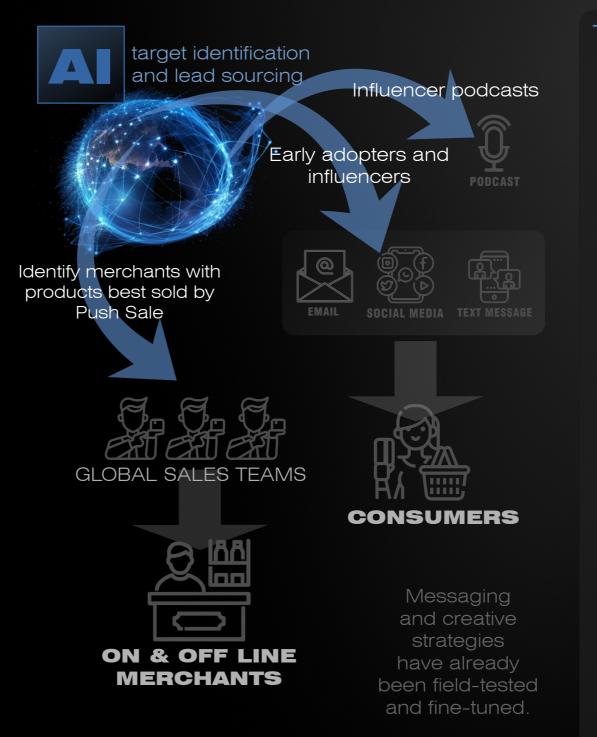
5. PewResearch 6. Forbes https://www.forbes.com/advisor/business/ecommerce-statistics

# MARKETING STRATEGY



A four-pronged approach fueled by AI.

Al is already identifying for us quality sales managers and other support staff.



#### TRADITIONAL CHANNELS















# INDUSTRY INTEGRATION



The technology is market-ready with a PCI LEVEL certification and listed as a VISA CERTIFIED service provider



# **INVESTMENT & BUSINESS MODEL**



#### PREFERRED

Membership Units share in basis point revenues on every authorization.

### COMMON

Membership Units share in every aspect of the firm, including revenues regardless of the source.



Investors



One Membership Unit = \$5,000

Strategically placed global locations

#### **FORECAST** Minimum Capital Raise



Growth is focused on quality over quantity thereby retaining clients long term.

A certain amount of client churn is expected, however, due to our proprietary technology, we will not have any direct competition it for 20 years.

#### PREFERRED

Participate in basis point revenue only with no interest in other company revenues including monthly fees, new programs and product releases.

#### COMMON

Involved in every aspect of the firm as it grows to include all revenues regardless of the source. Therefore, ROI projections are confined to products and programs currently ready for market.

		Preferred Units of Membership - Minimum Capital Raise											
			Holding 1 Yr	Holding 2 Yrs			Holding 3 Yrs	Holding 4 Yrs			Holding 5 Yrs		
		1			2	3			4		5		
S	Year 1	\$	175.04	\$	175.04	\$	175.04	\$	175.04	\$	175.04		
URN	Year 2			\$	1,232.60	\$	1,232.60	\$	1,232.60	\$	1,232.60		
IJ	Year 3					\$	3,347.74	\$	3,347.74	\$	3,347.74		
Ē	Year 4							\$	6,520.43	\$	6,520.43		
Ē	Year 5									\$	10,750.70		
	d Return	\$	175.04	\$	1,407.64	\$	4,755.38	\$	11,275.81	\$	22,026.51		
rchas	e Price*	\$	5,175.04	\$	6,407.64	\$	9,755.38	\$	16,275.81	\$	27,026.51		
nal Inv	restment	\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000.00		
Tota	al Return	\$	350.07	\$	2,815.28	\$	9,510.75	\$	22,551.62	\$	44,053.01		
Т	Total ROI		7.0015%		56.3056%		190.2150%		451.0323%		881.0602%		
Jalize	d Return	\$	350.07	\$	1,407.64	\$	3,170.25	\$	5,637.90	\$	8,810.60		
nnuali	zed ROI		7.0015%		28.1528%		63.4050%		112.7581%		176.2120%		
		_				1							

SEE NOTE BELOW	Holding
S Year 1 Year 2 ∩ Year 3 L⊔ Year 4 Year 5	\$
Capital Account Increase Less Original Investment	\$ \$
Value of Capital Account Total ROI Annualized Return Annualized ROI	\$ - \$

Repu Less Origin

Annu

Common Units of Membership												
Holding 1 Yr	Holding 2 Yrs		Holding 3 Yrs		Holding 4 Yrs	Holding 5 Yrs						
1		2	3		4							
\$ (534.61)	\$ (534.6	51)	\$ (534.61)	\$	(534.61)	\$ (534.)						
	\$ 1,876.	52	\$ 1,876.62	\$	1,876.62	\$ 1,876.						
			\$ 7,802.26	\$	7,802.26	\$ 7,802.						
				\$	17,242.30	\$ 17,242.						
						\$ 30,196.						
\$ (534.61)	\$ 1,342.	02	\$ 9,144.28	\$	26,386.57	\$ 56,583.						
\$ 5,000.00	\$ 5,000.	00	\$ 5,000.00	\$	5,000.00	\$ 5,000.						
\$ 4,465.39	\$ 6,342.	02	\$ 14,144.28	\$	31,386.57	\$ 61,583.						
-10.6921%	42.025	9%	123.0248%		121.9030%	96.209						
\$ (534.61)	\$ 671.	01	\$ 3,048.09	\$	6,596.64	\$ 11,316.						
-10.6921%		_	60.9618%		131.9329%							

\* Repurchased by company

NOTE: Both tables assume a minimum holding period of 1 year. Each sale will be bid separately, but customarily represent a P/E ratio of the current market. Table represents a P/E ratio below 19.0924.

#### FORECAST Full Capital Raise



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Va

Projections are confined to programs and products currently ready for market and take into account filling the offering of \$25,000,000.

#### PREFERRED

only with no interest in other company

#### COMMON

of the source. Therefore, ROI projections

			Preferred Units of Membership - Minimum Capital Raise										
			Holding 1 Yr	Holding 2 Yrs			Holding 3 Yrs	Holding 4 Yrs			Holding 5 Yrs		
			1		2		3		4		5		
S	Year 1	\$	77.22	\$	77.22	\$	77.22	\$	77.22	\$	77.22		
N2	Year 2			\$	552.99	\$	552.99	\$	552.99	\$	552.99		
RETURN	Year 3					\$	1,504.80	\$	1,504.80	\$	1,504.80		
	Year 4							\$	2,932.51	\$	2,932.51		
Ē	Year 5									\$	4,836.13		
Time	d Return	\$	77.22	\$	630.21	\$	2,135.01	\$	5,067.52	\$	9,903.65		
Repurchas	se Price*	\$	5,077.22	\$	5,630.21	\$	7,135.01	\$	10,067.52	\$	14,903.65		
Original Inv	vestment	\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000.00		
Tota	al Return	\$	154.45	\$	1,260.42	\$	4,270.01	\$	10,135.04	\$	19,807.30		
	Total ROI		3.0889%		25.2084%		85.4003%		202.7007%		396.1459%		
Annualize	d Return	\$	154.45	\$	630.21	\$	1,423.34	\$	2,533.76	\$	3,961.46		
Annual	ized ROI		3.0889%		12.6042%		28.4668%		50.6752%		79.2292%		

		Common Units of Membership											
SEE NOTE BELOW			Holding 1 Yr		Holding 2 Yrs		Holding 3 Yrs		Holding 4 Yrs	Holding 5 Yrs			
			1		2		3		4		5		
S S	Year 1	\$	(51.71)	\$	(51.71)	\$	(51.71)	\$	(51.71)	\$	(51.71)		
URNS	Year 2			\$	912.43	\$	912.43	\$	912.43	\$	912.43		
	Year 3					\$	3,282.68	\$	3,282.68	\$	3,282.68		
	Year 4							\$	7,058.70	\$	7,058.70		
E .	Year 5									\$	12,240.48		
apital Account Increase		\$	(51.71)	\$	860.72	\$	4,143.40	\$	11,202.10	\$	23,442.58		
ess Original Investment		\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000.00	\$	5,000.00		
alue of Capital Ac	ccount	\$	4,948.29	\$	5,860.72	\$	9,143.40	\$	16,202.10	\$	28,442.58		
Total ROI Annualized Return Annualized ROI			-1.0342%		18.4393%		56.0116%		77.1999%		75.5487%		
		\$	(51.71)	\$	430.36	\$	1,381.13	\$	2,800.53	\$	4,688.52		
			-1.0342%		8.6072%		27.6227%		56.0105%		93.7703%		

\* Repurchased by company

NOTE: Both tables assume a minimum holding period of 1 year. Each sale will be bid separately, but

# **USE OF FUNDS**



Since core programming and field testing has been completed, the majority of investment funds will be spent on infrastructure, sales, support teams, marketing and advertising. Salaries and Tools

Tech and Infrastructure

Sales and Marketing

Building Support Teams

Building Sales Teams



### **EXECUTIVE TEAM**



Seasoned, Experienced, battle-hardened, been there, done that

# CEO COO CTO



Benjamin Cvetkovich

Fintech industry expert and a registered ISO for U.S. Bank/Elevon and Wells Fargo/TSYS. Over 12 years experience in the payments industry. A Certified Investment and Derivatives Auditor (CIDA) with extensive experience in underwriting, risk management, consulting and managing multiple businesses at the CEO level.



Sandy Wiegars

Operational anchor of multiple companies at the COO level with over 30 years experience implementing core company operations, supporting such regional giants as DirectTV and Cochlear Americas. Over 20 years experience in marketing data science with nearly the same amount of volunteer hours with non-profits and educational inst.



Greg Meyers

Dot com veteran with thirty-five years in the technical, and marketing space with deep start-up and business strategy experience. Twenty years consulting servicing such clients as: HP, Volkswagen, Smithsonian Institute. United Health Care, Compaq, 3M, Plantronics, AAA, Microsoft and dozens of successful start-ups.



Point of Need not Point of Sale

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